



Sales Agent at Plenitude Villas LLC

Perform sales agent duties in Orlando, Florida. Job duties include prospect new sales leads; develop products and services and make presentation to prospective customers; schedule meetings and presentations with prospects; create presentations on company products; track and update sales in the company system; develop strong relationship with prospects and clients; achieve sales goals by assessing current client needs and following a defined selling process with potential customers often utilizing product demos and presentations. Additionally, this position requires travel up to 25% of the time to meet with clients and different real estate properties within the State of Florida. Requires: must have two years of experience working in the property rental industry; five years of experience with the sales process; excellent lead generation skills, relationship building, and ability to close deals in the property rental industry; fluent in Portuguese (both speaking and writing); must have one year of experience with Ciirus software (Property Rental. Paid time off is available. Please e-mail resume to Arthur A. at contact@plenitudevillas.com. AN EQUAL OPPORTUNITY EMPLOYER.